



CUSTOMER SUCCESS STORY

**CUSTOMER**

El Centro del Barrio, Inc.

**INDUSTRY**

Nonprofit community health center

**LOCATION**

San Antonio, Texas

**Number of Locations**

19

**Number of Employees**

200+

**SYSTEM**

Sage FAS Nonprofit

## El Centro del Barrio says “¡Si!” to Sage FAS Nonprofit Fixed Assets

“We need to get Sage FAS Nonprofit Fixed Assets.”

Not many employees are gutsy enough to ask for a specific software package when they begin a new job. But that’s exactly what Christopher Heiser did when he started working as senior accountant at El Centro del Barrio (ECDB), a federally qualified healthcare facility in San Antonio, Texas.

“I looked around me and saw an older version of an accounting package for nonprofits, plus a lot of spreadsheets to handle the agency’s fixed assets,” says Christopher. “As a result, we were plagued with errors. I had used Sage FAS Nonprofit in several other positions, and it had always been beneficial to me. I knew how much time and effort it could save, so I suggested that we order the software immediately.”

**Accuracy With Automation**

Christopher’s manager gave him the green light. Now FAS Nonprofit Asset Accounting, a Sage FAS Nonprofit solution, is used to manage fixed assets in all of



ECDB’s 19 locations. ECDB offers a full range of medical, dental, behavioral health, nutritional, and other support services for the indigent. Its fixed assets range from autoclaves, furniture, computers, pediatric weighting tables, kitchen appliances, signage, and vehicles. The agency recently completed construction of a new building, which is also included in its fixed assets list.

Sage FAS Nonprofit provides easy-to-use fixed asset accounting, depreciation, and reporting tools. It is designed to let nonprofits acquire, transfer and dispose of assets at the optimum time during their lifecycle, and is used by the “Big Three” accounting firms.

**CHALLENGE**

Spreadsheet-based system produced too many errors and made closing the books a nightmare.

**SOLUTION**

Sage FAS Nonprofit for automated fixed-asset management.

**RESULTS**

Saves 15 percent of accountant’s workload; software paid for itself in two months.



Your business in mind.

*"Sage FAS Nonprofit has cut about 15 percent off my previous workload, allowing me to concentrate more on closing.... The software paid for itself in the first two months."*

Christopher Heiser  
Senior Accountant  
El Centro del Barrio

## ABOUT SAGE SOFTWARE

Sage Software has been responding to the needs, challenges, and dreams of small and mid-sized businesses for over 25 years. With a complete range of business management solutions and services, Sage Software helps companies improve customer relationships, reduce costs, and automate and integrate a variety of operational activities. Its solutions support the specialty needs of a broad scope of industry segments, including manufacturing, distribution, construction, real estate, nonprofit, and professional services.



"With Sage FAS Nonprofit, we actually have reports balance to the penny with our general ledger," explains Christopher. "Before, we had a lot of trouble with errors on the spreadsheets—things like typos and numbers being transposed. Now those errors are a thing of the past, and our numbers are incredibly accurate."

### Awesome Audit

Reports are easy to prepare with Sage FAS Nonprofit. "We do depreciation summary reports and some acquisition cost reports," Christopher says. "Soon we will be doing projected budgets for depreciation as well. It's wonderful being able to print out monthly reports at any time without doing manual work. The software has cut about 15 percent off my previous workload, allowing me to concentrate more on closing."

Another area of improvement has been in the audit process. "We used Sage FAS Nonprofit to prepare for our annual audit, and gave the team a complete list of all additions for the year. The auditors could simply verify our reports, which trimmed a lot of time off the total audit process and made the task easier for everyone concerned," Christopher notes.

### Problem-Free Migration

Migrating from spreadsheets to Sage FAS Nonprofit was simple, since Christopher had used the software before. "I knew how to put processes in place," he says. Actually, training would not be much of a problem with Sage FAS Nonprofit. Almost anyone can learn the program, because of its intuitive graphical user interface."

He praises the support services in place behind Sage FAS Nonprofit. "We have had very few issues with the software since implementation. But whenever we've

needed help, Sage's telephone technical support has been great," Christopher explains.

Does Christopher feel that Sage FAS Nonprofit was a wise investment? "Absolutely," he says. "The software paid for itself in the first two months. In the hectic world of running a large and complicated nonprofit agency, Sage FAS Nonprofit makes it much easier to manage our assets and make better use of our time."