



## SAGE MAS 500

## SALES ORDER

### BUSINESS INSIGHTS

Sage MAS 500 takes inquiry, drill-down, monitoring, and data analysis to a whole new level with out-of-the-box business intelligence tools including Business Insights Analyzer, Business Insights Explorer, Alerts, Crystal Reports®, Web Reports, and integration with desktop productivity tools.

### REPORTING FEATURES

- Maintain custom layouts for printed forms.
- Tailor forms to your organization's design requirements.
- Export any report data to an external file. Data types supported include ASCII text, delimited, Excel, Lotus 1-2-3, XML, PDF, HTML, RTF, or Microsoft Word.
- Output any report to the screen, a printer, or a variety of file formats.
- Create customized, presentation-quality reports through Crystal Reports software.

### REPORTS

- Back Orders
- Aged Orders
- Change Orders
- Projected Sales
- Expected Shipments
- Sales Order Profitability
- Quote Expiration
- Blanket Orders
- Sales Orders
- Sales Order Status
- Open Sales Order Items
- Sales History
- Sales Analysis
- Drop Shipments
- Available To Ship
- Short Stock
- Tagged Orders

### SAGE MAS 500 SOLUTIONS

- CRM and E-business
- Financials and Project Accounting
- Distribution and Manufacturing
- Human Resources and Payroll
- Customization and Integration
- Business Intelligence

| Item          | Qty Ordered | UOM  | Unit Price | Sales Amt | Delivery |
|---------------|-------------|------|------------|-----------|----------|
| 1 PSZSPK215   | 2.0000      | Each | 480.000    | 960.00    | Ship     |
| 2 PSZHD160G   | 5           | Each | 202.000    | 1,010.00  | Ship     |
| 3 PSZSC24     | 2           |      | 150.000    | 300.00    | Ship     |
| 4 PSZMem512   | 5           | Each | 145.000    | 725.00    | Ship     |
| 5 PSZSYS1001  | 3           | Each | 1,829.000  | 5,487.00  | Ship     |
| 6 PSZSPK215   | 2.0000      |      | 960.000    | 1,920.00  | Ship     |
| 7 PSZHD80G    | 6           | Each | 135.000    | 810.00    | Ship     |
| 8 PSZSC24     | 6           | Each | 30.000     | 180.00    | Ship     |
| 9 PSZMem512   | 6           | Each | 145.000    | 870.00    | Ship     |
| 10 PSZSYS1001 | 4           | Each | 1,329.000  | 5,316.00  | Ship     |

### Enhance Customer Service and Productivity

The Sage MAS 500 ERP Sales Order module helps you maximize productivity and increase customer satisfaction by improving efficiency throughout the sales process. This module is an integral part of the Sage MAS 500 distribution and manufacturing series, which has been designed with input from supply chain experts and customers in various wholesale distribution and manufacturing industries to meet the specific needs of businesses that stock, sell, ship, and manufacture products. Sage MAS 500 is a highly reliable, robust, and integrated series of business applications that delivers a flexible, scalable, and full-featured total e-business management solution.

The Sales Order module puts vital customer and inventory information at your fingertips to help keep your most critical business processes operating smoothly and efficiently. A set of powerful sales analysis tools takes the guesswork out of maintaining appropriate inventory levels, giving you critical data to help ensure that you have sufficient inventory to satisfy customers' expectations, while stocking the precise amount of each item to maximize profits and cash flow.

Customer service representatives can quickly and easily personalize the order entry screen by placing data elements they frequently access in a Favorites section. They can also quickly copy orders from previous orders and drill down to track a transaction, step-by-step, back to its original source. You can also track inventory item availability, pricing, lots, serial numbers, quantity pricing, specific customer pricing, costs, and customer credit limits. You can even establish a wide range of item- or customer-specific information at the sale order line, including shipping information, drop shipment requirements, commissions, account numbers, vital order dates, sales tax, and trade discount percentages.

With the Sage MAS 500 Sales Order module, the most complex, out-of-the-ordinary tasks can be performed quickly and conveniently — saving you time, money, and effort.

