



## SAGE MAS 500

## PROFESSIONAL SERVICES GROUP

### SERVICES INCLUDE:

- Helping review and re-engineer business processes.
- Providing on-site application expertise for your Sage MAS 500 installation and operating system configuration.
- Implementing Sage MAS 500's distribution and accounting modules.
- Offering professional project management.
- Providing technical and product consulting throughout the software implementation cycle.
- Customized on-site training.
- Providing custom programming to modify Sage MAS 500 or to integrate it with your other applications.
- Integrating Web applications across various platforms into Sage MAS 500.

### SAGE MAS 500 SOLUTIONS

- CRM and E-business
- Financials and Project Accounting
- Distribution and Manufacturing
- Human Resources and Payroll
- Customization



### Maximize Your Investment in Sage MAS 500 ERP Using Expert Resources

The Sage MAS 500 Professional Services group is staffed with Microsoft-certified professionals, Visual Basic and SQL Server software programmers, as well as distribution, Web, and applications experts with accounting backgrounds. Your Sage MAS 500 authorized business partner can deploy consultants directly from Sage Software headquarters to your project team—adding value to the development of your operations.

Quality consulting services are an essential factor in providing a total business solution. As an important component in the successful launch of any new system, professional implementation expertise can enhance business procedures, improve the quality of management information, update the technology of your system more effectively, and produce a more valuable working environment.

Typically, Sage MAS 500 Professional Services consultants are called upon to provide project management assistance with training, data migration, custom coding for integration, report writing, business analysis, and implementation. Sage MAS 500 consultants are experts in harnessing the technical power of Sage MAS 500 to optimize business performance, including utilizing programmatic hooks to integrate existing Web sites with Sage MAS 500. This allows the Web applications to continue to run on a different operating system while fully integrating to the accounting, manufacturing, and supply chain solutions in Sage MAS 500.

Sage Software consultants are specialists in their own fields, including Microsoft technologies, Web technologies, accounting systems, business management, and project management. This level of service can maximize your investment in Sage MAS 500 to better fulfill your unique business requirements.



# Sage MAS 500

## Professional Services Group

"[The professional services group] didn't fight me on changes. In fact, they cooperated until I had a system tailored to our exact needs. I can't stress enough how easy it was to work with the Sage Software team."

Ken Goss, Vice President  
Goss, Inc.

### Technical Expertise

Providing assistance on technical issues to ensure the successful installation of Sage MAS 500 applications, Sage Software technical expertise includes:

- The setup and configuration of Windows NT Server operating systems, LANs and WANs, workstations, and SQL Server software.
- Fine tuning of the computing environment, including setup of optional network components such as Windows NT Remote Access Server (RAS) and Terminal Server.
- Conversion of data by transferring your records electronically from existing accounting systems to Sage MAS 500, in the required format—eliminating re-entry.
- The ability for you to build interfaces allowing information from existing accounting systems to flow seamlessly into Sage MAS 500 using our systems integration services.
- Customization and localization of Sage MAS 500 to reflect unique facets of your business or the accounting requirements of your local market.

### Functional Expertise

Offering access to top-quality financial and business management information through system configuration, the functional and procedural knowledge of Sage Software consultants includes:

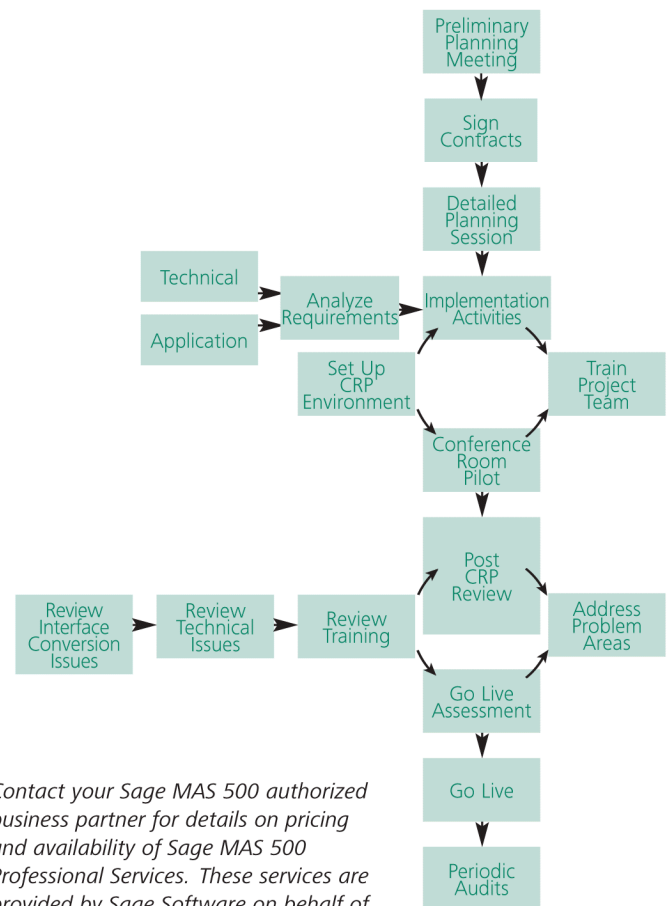
- Definition and re-engineering of the business processes that optimize your operational efficiency.
- Distribution expertise to increase customer service, minimize inventory costs, and automate replenishment workflow.
- Optimization of multi-platform e-commerce solutions to integrate with Sage MAS 500 accounting and distribution suites.
- Development of charts of accounts that are efficient, yet allow relevant data to be recorded and accessed by making use of unique coding schemes.
- Configuration of Sage MAS 500 to reflect the business procedures and management information that you require.
- Assistance with the setup of options for each module to take full advantage of the system's flexibility.

### Project Management Expertise

Controlling available resources for a quality implementation, our project management services include:

- Development of a project schedule that outlines key deadlines and required resources, sets realistic expectations, and achieves project targets.
- Efficient project completion by allocating and managing resources assigned to the project.
- Adherence to agreed-upon deadlines by using no more than the pre-agreed resources.

### SAGE SOFTWARE IMPLEMENTATION METHODOLOGY



Contact your Sage MAS 500 authorized business partner for details on pricing and availability of Sage MAS 500 Professional Services. These services are provided by Sage Software on behalf of your authorized business partner.

### Proven Implementation Methodology

Following a proven plan that ensures all critical steps essential to your implementation are completed, Sage Software implementation consultants provide:

- Definition of a proven, multi-step plan that begins with the client's expectations and ends with a post-production review of whether all expectations were met.
- Documentation of all changes in scope with weekly project reporting, reducing the risk of going over budget and delaying implementations.